



# Digital identity made simple



## About Onfido

Onfido makes digital identity simple. The company makes it easy for people to access services by digitally verifying them using its Real Identity Platform. The platform allows businesses to tailor verification methods to individual user and market needs in a no-code, orchestration layer – combining the right mix of document and biometric verifications, trusted data sources, and passive fraud signals to meet their risk, friction and regulatory requirements. Onfido Atlas™ AI powers the platform's fully-automated, end-to-end identity verification. Developed in-house for over 10 years, it's how Onfido ensures its analysis is fair, fast and accurate.

Recognized as a global leader in AI for identity verification and authentication, Onfido is backed by TPG Growth, Idinvest Partners, Crane Venture Partners, Salesforce Ventures, M12 (Microsoft) and others. In 2021, Onfido was awarded 'Artificial Intelligence and Machine Learning Hot Company' by CyberDefense Global Infosec Awards, 'Fraud Prevention Innovation of the Year' at the CyberSecurity Breakthrough Awards, and named to the CB Insights Fintech 250 for the fourth year running. They partner with over 800 businesses globally to help millions access services every week – from billion dollar institutions to hypergrowth start-ups. Onfido supports checks in 195 countries, and 2,500+ document types.

Onfido believes in access and belonging for all, and is proud to be a platinum sponsor of [Women in Identity](#), a global, non-profit membership organization whose purpose is to promote parity with respect to opportunity, reward, recognition, and professional mobility.

# Key Leaders



**Mike Tuchen** is a highly experienced executive with an established track record of scaling technology and software businesses globally. He most recently served as CEO of Talend, a leader in cloud data integration, which he took public in 2016. Prior to Talend he led Rapid7, a security software startup, and founded a marketing analytics startup in between senior management roles at Microsoft and Polycom. He holds degrees in Electrical Engineering from Brown and Stanford and an MBA from Harvard Business School where he was a Baker Scholar.

LinkedIn: [mtuchen/](#)



**Yuelin Li** is Chief Product Officer at Onfido, overseeing product strategy, product management and product design for Onfido's Real Identity Platform. Li's focus is on building and delivering market-changing identity solutions that leverage AI and machine learning to continue to simplify and automate digital identity for Onfido's customers.

Prior to joining Onfido, Yuelin was a Commercial Principal at faculty.ai, and part of the Institutional Investor No1 ranked European Industrials Credit Research team at JPMorgan. Li was presented The Rising Star Award at the [2021 Digital Masters Awards](#).

LinkedIn: [yuelinx/](#)



**Husayn Kassai** is a Co-founder and Onfido Advisor. As a new machine age advocate, Husayn is a believer in technology as a catalyst for building instant trust and powering human interactions. In 2016, Husayn was named as one of Forbes' '30 under 30' and in 2020 named "Young Entrepreneur of the Year" by the Great British Entrepreneur Awards. He is a WEF Tech Pioneer; a Forbes Contributor and holds a BA in Economics and Management from Keble College, Oxford.

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Twitter: [@HusaynKassai](#)



**Ruhul Amin** is the Chief Architect and co-founder of Onfido, prior to which he was a Risk IT analyst at Mitsubishi UFJ. Ruhul is responsible for overseeing the development of Onfido's Machine Learning technology, and manages a team of over 70 specialist engineers in London and Lisbon. In 2016, Ruhul was named as one of Forbes' '30 Under 30'. He has a Masters in Engineering Science from New College, Oxford.

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Twitter: [@shahruhul](#)

## Customer / Partner Quotes



“Managing multiple vendors across end-user workflows is one of the biggest challenges banks can face in compliance and fraud prevention. Onfido’s Real Identity Platform brings all this together, reducing that complexity and providing a valuable array of verification signals that will help make managing our customer’s identity much simpler.”

**Kavin Mistry**  
Head of Digital at TSB



“Onfido’s superior speed, solid match rates and customisable checks have enabled us to rapidly scale into new markets, and add more users to our global community. Our users expect to be able to make and receive payments quickly and easily, and Onfido helps us to deliver on that promise without adding friction to their journey. They also give us the assurance we need that our users are who they claim to be, and that’s invaluable as Remitly continues its global growth.”

**Nate Spanier**  
VP Global Payments and Expansion, Remitly

## 2022 - 90% revenue growth year-over-year to over \$100 million (Feb 2022) - \$100M ARR reached in July 21

“Identity verification has become a core requirement in most consumer projects. The combination of Okta and Onfido brings together a complete offering across consumer registration, verification and authentication to help secure the consumer on-boarding experience.”

**Stephen Lee**  
VP, Technology Partnerships, Okta



“As the largest African money-transfer platform, we must walk a fine line between managing the growing complexity of AML/KYC regulations in all the countries we operate in and ensure a fast, frictionless customer onboarding experience. Onfido’s Real Identity Platform simplifies this complexity and will enable us to grow more rapidly in the face of evolving fraud vectors and global regulations.”

**Hasan Luongo**  
VP of Global Marketing at Chipper Cash



Team size

660

Tech team

314

Machine learning team

26

Team nationalities

57

Team languages

46

## Offices

London

Lisbon

San Francisco

New Delhi

New York

Singapore

Albuquerque

Berlin

Paris

## Awards

2022 CogX Awards  
for "Best AI Product in Fintech"

CyberDefense Global InfoSec Awards 2021  
Artificial Intelligence and Machine Learning Hot Company

2022 CB Insights' FinTech 250  
Companies working on groundbreaking financial technology

2021 CyberSecurity Breakthrough Awards 2021  
Fraud Prevention Innovation fo the Year



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